

Sally Lafave

From: Tim [REDACTED]
Sent: Wednesday, July 20, 2016 11:27 AM
To: Sally Lafave
Subject: RE: [EXTERNAL] RE: Refinance

Hi Sally,

Yes, I would love to refer you. I hope you plan to work to your at least 100 as I don't want to deal with anyone else. If we ever move, buy additional vacation property, etc., we will definitely be calling you. My wife has been keeping a keen eye out for property in Oakhurst Golf & CC, where we belong, and I may only be able to keep her at bay so long.

Regards,

Tim [REDACTED]

From: Sally Lafave [mailto:slafave@yorkloan.com]
Sent: Wednesday, July 20, 2016 10:31 AM
To: Tim [REDACTED]
Subject: [EXTERNAL] RE: Refinance

Tim,

Thanks again for your business. I have been bad about asking for referrals so I am asking now. If you have been happy with my services I would truly appreciate any referrals you send my way. I promise to take care of them!!

Thanks!!

Sally

Sally LaFave NMLS# 140725
York Financial, Inc.
180 High Oak Road
Suite 200
Bloomfield Hills, MI 48304

Office 248 593-9900 Ext. 222
Fax 248 593-9988

From: Tim [REDACTED]
Sent: Friday, July 15, 2016 9:36 AM
To: Sally Lafave
Subject: RE: Refinance

Sally,

I just wanted to thank you for everything. We closed yesterday and everything went smooth. We had the same closing officer as last time (Monica May (Amante)) and everything went great. I love being able to do this at the house rather than going somewhere else.

Regards,

7/30/2016

...so very much.

Hi Sally!

We are SO grateful for all your help in getting us into our perfect home!

This was a particularly stressful one, as our living situation hung in the balance with fickle bank underwriters. Not only did you handle the situation like a true professional, you intervened with passion as if it were your own family. In the end, you convinced them to get the deal done, and we are eternally grateful!

Bless,

Jason, Daris, Gracon, & Shiloh :)
(our dog)

Sally Lafave

From: Greg [REDACTED]
Sent: Saturday, June 10, 2017 7:40 PM
To: Sally Lafave
Cc: [REDACTED]
Subject: Thanks!

Hi Sally,

It was a pleasure to (finally) meet you in person yesterday. Thanks so much for the pastries and your kind words and Thanks for all your help and guidance along the way. This home won't have been possible without your support and commitment to get us to the finish line.

You are now officially the "go-to person" for mortgages as far as our friends and family are concerned ☺

Again, Thank you for all your support in helping us find the right mortgage for our home.

Sincerely,

Greg [REDACTED]
 [REDACTED] Consulting

USA

[REDACTED]
 [REDACTED]
 [REDACTED]
 [REDACTED]

CANADA

[REDACTED]
 [REDACTED]
 [REDACTED]
 [REDACTED]

Certified Minority Owned Enterprise (NMSDC, CAMSC)

Note: Privileged/Confidential information may be contained in this message and may be subject to legal privilege. Access to this e-mail by anyone other than the intended is unauthorised. If you are not the intended recipient (or responsible for delivery of the message to such person), you may not use, copy, distribute or deliver to anyone this message (or any part of its contents) or take any action in reliance on it. In such case, you should destroy this message, and notify us immediately. If you have received this email in error, please notify us immediately by e-mail or telephone and delete the e-mail from any computer. If you or your employer does not consent to internet e-mail messages of this kind, please notify us immediately. All reasonable precautions have been taken to ensure no viruses are present in this e-mail. As our company cannot accept responsibility for any loss or damage arising from the use of this e-mail or attachments we recommend that you subject these to your virus checking procedures prior to use. The views, opinions, conclusions and other informations expressed in this electronic mail are not given or endorsed by the company unless otherwise indicated by an authorized representative independent of this message.



Renee

Friday 9:49 PM

Thank you so much for how hard you have worked to push this mortgage through. Im so grateful that i met you. I just felt compelled to tell you bc you have gone above and beyond to help me! 😊

😊😊😊😊 that is so nice if you to send me this random text! I am so happy to help and your a wonderful person and I really hope this place brings you much happiness. I love helping being able to help... I'm just doing my job!! 😊



Text Message



Sally,

I really miss you!
Thank you for picking up
the broken puzzle and
putting the pieces back
together.. You immediately
took what I thought was a
lost cause with such
confidence and professional-
ism. You totally calmed
all my anxieties and made
it happen.

I will write the best
google review you've ever had.
Of course, I've never done one
before 😊 I can do this for
you. I will also refer you
to the mavin and back -
Always hee



Michael >

Friday 4:36 PM

Thanks for the good work you're doing for my clients... I keep getting appreciative feedback.

 ... so great to hear that!! Thanks so much!!

I like hearing it too! 

Hearing*



Delivered



iMessage



Sally,

Thank you for all
your help with my
refinance.

I really appreciated
all the time you spent
taking me through it.
This is just a small
token of my appreciation.
Janice



Nothing can truly express how much we appreciate the hardwork and patience you showed through our process, but here is a little token of our

...for everything!

appreciation. You hung in there with us through many unforeseen challenges and took them in stride, and for that we are undoubtably grateful to you, Sally! Thanks. 😊

Eric and Candace