

**Sally Lafave**

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**From:** Tim [REDACTED]  
**Sent:** Wednesday, July 20, 2016 11:27 AM  
**To:** Sally Lafave  
**Subject:** RE: [EXTERNAL] RE: Refinance

Hi Sally,

Yes, I would love to refer you. I hope you plan to work to your at least 100 as I don't want to deal with anyone else. If we ever move, buy additional vacation property, etc., we will definitely be calling you. My wife has been keeping a keen eye out for property in Oakhurst Golf & CC, where we belong, and I may only be able to keep her at bay so long.

Regards,

Tim [REDACTED]

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**From:** Sally Lafave [mailto:slafave@yorkloan.com]  
**Sent:** Wednesday, July 20, 2016 10:31 AM  
**To:** Tim [REDACTED]  
**Subject:** [EXTERNAL] RE: Refinance

Tim,

Thanks again for your business. I have been bad about asking for referrals so I am asking now. If you have been happy with my services I would truly appreciate any referrals you send my way. I promise to take care of them!!

Thanks!!

Sally

**Sally LaFave** NMLS# 140725  
York Financial, Inc.  
180 High Oak Road  
Suite 200  
Bloomfield Hills, MI 48304

Office 248 593-9900 Ext. 222  
Fax 248 593-9988

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**From:** Tim [REDACTED]  
**Sent:** Friday, July 15, 2016 9:36 AM  
**To:** Sally Lafave  
**Subject:** RE: Refinance

Sally,

I just wanted to thank you for everything. We closed yesterday and everything went smooth. We had the same closing officer as last time (Monica May (Amante)) and everything went great. I love being able to do this at the house rather than going somewhere else.

Regards,

7/30/2016

...so very much.

Hi Sally!

We are SO grateful for all your help in getting us into our perfect home!

This was a particularly stressful one, as our living situation hung in the balance with fickle bank underwriters. Not only did you handle the situation like a true professional, you intervened with passion as if it were your own family. In the end, you convinced them to get the deal done, and we are eternally grateful!

Bless,

Jason, Daris, Gracon, & Shiloh :)  
(our dog)



**Sally Lafave**

**From:** Greg [REDACTED]  
**Sent:** Saturday, June 10, 2017 7:40 PM  
**To:** Sally Lafave  
**Cc:** [REDACTED]  
**Subject:** Thanks!

Hi Sally,

It was a pleasure to (finally) meet you in person yesterday. Thanks so much for the pastries and your kind words and Thanks for all your help and guidance along the way. This home won't have been possible without your support and commitment to get us to the finish line.

You are now officially the "go-to person" for mortgages as far as our friends and family are concerned ☺

Again, Thank you for all your support in helping us find the right mortgage for our home.

Sincerely,

Greg [REDACTED]  
 [REDACTED] Consulting

USA

[REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]

CANADA

[REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]

*Certified Minority Owned Enterprise (NMSDC, CAMSC)*

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Renee

Friday 9:49 PM

Thank you so much for how hard you have worked to push this mortgage through. Im so grateful that i met you. I just felt compelled to tell you bc you have gone above and beyond to help me! 😊

😊😊😊😊 that is so nice if you to send me this random text! I am so happy to help and your a wonderful person and I really hope this place brings you much happiness. I love helping being able to help... I'm just doing my job!! 😊



Text Message





Sally,

I really miss you!  
Thank you for picking up  
the broken puzzle and  
putting the pieces back  
together.. You immediately  
took what I thought was a  
lost cause with such  
confidence and professional-  
ism. You totally calmed  
all my anxieties and made  
it happen.


I will write the best  
google review you've ever had.  
Of course, I've never done one  
before 😊 I can do this for  
you. I will also refer you  
to the mavin and back -  
Always hee




Michael &gt;

Friday 4:36 PM

Thanks for the good work you're doing for my clients... I keep getting appreciative feedback.

 ... so great to hear that!! Thanks so much!!

I like hearing it too! 

Hearing\*



Delivered



iMessage





Sally,

Thank you for all  
your help with my  
refinance.

I really appreciated  
all the time you spent  
taking me through it.  
This is just a small  
token of my appreciation.  
Janice





Nothing can truly express how much we appreciate the hardwork and patience you showed through our process, but here is a little token of our

...for everything!

appreciation. You hung in there with us through many unforeseen challenges and took them in stride, and for that we are undoubtably grateful to you, Sally! Thanks. 😊

Eric and Candace



**slafave@yorkloan.com**

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**From:** Bev [REDACTED]  
**Sent:** Thursday, September 16, 2021 6:39 PM  
**To:** slafave@yorkloan.com  
**Subject:** RE: Appraisal

Can you calculate for me what our closing costs would be if we refinance up to 75% of the appraised value, or if we simply refinance the 1<sup>st</sup> and 2<sup>nd</sup> mortgage. In both scenarios include the closing costs rolled into the refinance. I need to know how much more I would pay for financing the additional sums and what approximately the "cash out" would be.

Thanks Sally. So glad I took a chance on you. To be honest I'm not one to float on anything that is unknown, but very happy I did and very happy I took your call way back when.

It's a good night for sure ☺

Beverly [REDACTED]  
Legal Assistant to [REDACTED]  
bev@[REDACTED]

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**slafave@yorkloan.com**

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**From:** Bev [REDACTED]  
**Sent:** Wednesday, November 24, 2021 10:49 AM  
**To:** Sally LaFave  
**Subject:** RE: Happy Thanksgiving

Sally:

Happy Thanksgiving to you. Still can't believe you pulled this off for us and am so thankful for your initial phone call and how this all worked out.

Have a great holiday weekend.

Beverly [REDACTED]  
Legal Assistant to [REDACTED]  
bev@[REDACTED]

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[REDACTED]  
[REDACTED]  
ATTORNEYS AT LAW

[REDACTED]  
[REDACTED]  
Holland, MI 49423 [REDACTED]

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VK



Vejayan (VJ) &gt;

Friday 4:40 PM

All done - thank you for facilitating and your hard work

Wonderful!! So happy it all worked out! Thank you so much for trusting in me!!

In all honesty you have been by far the most efficient and diligent person we have worked with. Thank you

😊 .... This makes me so happy!! Thank you!

Friday 7:58 PM

Are you interested in looking at my sons house in Ann Arbor for a similar



iMessage

