Sally Lafave

From:

Tim

Sent:

Wednesday, July 20, 2016 11:27 AM

To:

Sally Lafave

Subject: RE: [EXTERNAL] RE: Refinance

Hi Sally,

Yes, I would love to refer you. I hope you plan to work to your at least 100 as I don't want to deal with anyone else. If we ever move, buy additional vacation property, etc., we will definitely be calling you. My wife has been keeping a keen eye out for property in Oakhurst Golf & CC, where we belong, and I may only be able to keep her at bay so long.

Regards,

Tim Tim

From: Sally Lafave [mailto:slafave@yorkloan.com]

Sent: Wednesday, July 20, 2016 10:31 AM
To: Tim

Subject: [EXTERNAL] RE: Refinance

Tim,

Thanks again for your business. I have been bad about asking for referrals so I am asking now. If you have been happy with my services I would truly appreciate any referrals you send my way. I promise to take care of them!!

Thanks!!

Sally

Sally LaFave NMLS# 140725 York Financial, Inc. 180 High Oak Road Suite 200 Bloomfield Hills, MI 48304

Office 248 593-9900 Ext. 222 Fax 248 593-9988

From: Tim !

Sent: Friday, July 15, 2016 9:36 AM

To: Sally Lafave Subject: RE: Refinance

Sally,

I just wanted to thank you for everything. We closed yesterday and everything went smooth. We had the same closing officer as last time (Monica May (Amante)) and everything went great. I love being able to do this at the house rather than going somewhere else.

Regards,

Hi Sally!

We are 50 grateful for all your help in getting as into our perfect home!

This was a particularly stressful one, as our living situation hung in the balance with fickle bank under writers. Not only did you handle the situation like a true professional, you intervened with passion as if it were your own family. In the end, gen consiners them to get the deal done, and we are eternally grateful!

Jason, Paris, Gracon, & Shiloh V (our dog)

Sally Lafave

From:

Greg I

Sent:

Saturday, June 10, 2017 7:40 PM

To:

Sally Lafave

Cc:

Subject: Thanks!

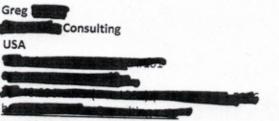
Hi Sally,

It was a pleasure to (finally) meet you in person yesterday. Thanks so much for the pastries and your kind words and Thanks for all your help and guidance along the way. This home won't have been possible without your support and commitment to get us to the finish line.

You are now officially the "go-to person" for mortgages as far as our friends and family are concerned $\ensuremath{\mathbb{C}}$

Again, Thank you for all your support in helping us find the right mortgage for our home.

Sincerely,





Certified Minority Owned Enterprise (NMSDC, CAMSC)

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84%

Friday 9:49 PM

Thank you so much for how hard you have worked to push this mortgage through. Im so grateful that i met you. I just felt compelled to tell you be you have gone above and beyond to help me!

if you to send me this random text! I am so happy to help and your a wonderful person and I really hope this place brings you much happiness. I love helping being able to help... I'm just doing my job!!











Sally,
I really miss you!
Thank you for picking up
the broken puzzle and
putting the pieces back
together. You unmediately
took what I thought was a
lost cause with such
confidence and professionalism. You totally calmed
all my anxieties and made
it happen.

I will write the best geocle review your ever had, a course, the never done one before @ I can do this for you - I will also refer you to the moon and back - Always hec



Friday 4:36 PM

Thanks for the good work you're doing for my clients... I keep getting appreciative feedback.

ear... so great to hear that!! Thanks so much!!

I like heating it too! 😁

Hearing*



Delivered





iMessage

















Sally,
Thank you for all
your help with my
refinance.
It solly appreciated
all the time you spent
talking me through it.
This is just a small
taken of my appreciation.
James





Nothing can truly express how much we appreciate the hardwork and pattence you showed through our process, but here is a little token of our

... for everything!

appreciation. You hung in there with us through many unforeseen challenges and took them in stride, and for that we are undoubtably grateful to you, Sally! Thanks. (i)

Eric and Candace

slafave@yorkloan.com

From:

Bev

Sent:

Thursday, September 16, 2021 6:39 PM

To:

slafave@yorkloan.com

Subject:

RE: Appraisal

Can you calculate for me what our closing costs would be if we refinance up to 75% of the appraised value, or if we simply refinance the 1st and 2nd mortgage. In both scenarios include the closing costs rolled into the refinance. I need to know how much more I would pay for financing the additional sums and what approximately the "cash out" would be.

Thanks Sally. So glad I took a chance on you. To be honest I'm not one to float on anything that is unknown, but very happy I did and very happy I took your call way back when.

It's a good night for sure



slafave@yorkloan.com

From:

RAV

Sent:

Wednesday, November 24, 2021 10:49 AM

To:

Sally LaFave

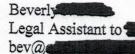
Subject:

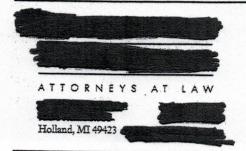
RE: Happy Thanksgiving

Sally:

Happy Thanksgiving to you. Still can't believe you pulled this off for us and am so thankful for your initial phone call and how this all worked out.

Have a great holiday weekend.











All done - thank you for facilitating and your hard work

Wonderful!! So happy it all worked out! Thank you so much for trusting in me!!

In all honesty you have been by far the most efficient and diligent person we have worked with. Thank you

63 This makes me so happy!! Thank you!

Friday 7:58 PM

Are you interested in looking at my sons house in Ann Arbor for a similar





iMessage















